

Pain Management Coding Alert

Q&A: Get Your Incident-to Pay While You Still Can

When 2020 ends, so might incident-to.

While incident-to might be on its way out, the billing practice is still around in 2020. This means that coders have until at least the end of the year to take advantage of incident-to billing.

As a coder, you'll want to be spot-on with your incident-to claims in 2020, since it could mark the last year your practice can employ this profitable Medicare policy.

Stay on top of compliance issues by reviewing this incident-to Q&A with **Jean Acevedo, LHRM, CPC, CHC, CENTC**, president and CEO of Acevedo Consulting Incorporated in Delray Beach, Florida; and **Mary I. Falbo, MBA, CPC**, CEO of Millennium Healthcare Consulting Inc. in Lansdale, Pennsylvania.

Could you provide a brief explanation of what incident-to billing is, and how it benefits billing reimbursement?

Acevedo

Incident to billing, in the simplest of terms, is a Medicare benefit that allows a physician practice to bill for services personally provided by ancillary staff under the name and NPI of the supervising physician or nonphysician practitioner (NPP). Done correctly, it can add 15% to a practice's bottom line when services are performed by a nurse practitioner, physician assistant, or clinical nurse specialist - an NPP.

So, an NPP can only bill incident-to a physician if they are following an established plan of care?

Acevedo

Correct.

Falbo

The NPP must follow the established plan of care of the physician. If it is an established patient with a new problem, the NPP can still see the patient, but must bill under their NPI [National Provider Identifier] and receive 85 percent of the physician fee schedule amount.

Incident-to guidelines do not allow an NPP to bill incident-to a physician's services (i.e., under the physician's PIN) when a new problem is addressed. This could happen in a situation when the patient was scheduled to be seen for an established problem but brings up a new problem during the course of the visit. Once a new problem is introduced, the visit would need to be billed under the NPP's NPI, not the physician's.

Medicare also says that the NPP must be working under 'direct supervision' by a physician in order to bill incident-to - even if they are following an established plan of care?

Acevedo

That is correct. Those services should be billed to Medicare directly under the NPP's name and provider number [NPI].

What does Medicare mean when it says the NPP must be working under 'direct supervision' of a physician to bill incident-to?

Falbo

Direct supervision in the office setting means that the physician is in the office suite. The physician must be present in

the office suite and immediately available to provide assistance and direction throughout the time the aide is performing services.

Acevedo

This is an area that often causes confusion, especially since an [NPP] does not need a doctor in the office to be able to treat and care for a patient in most cases. And, Medicare would agree. Only they would say just bill the services directly under the NPP and accept the 85 percent reimbursement if the physician is not in the office suite.

However, if you want to bill under the supervising physician and be paid at 100 percent of the allowable, a doctor with the practice must be in the office suite. For example, the physician cannot be: across the street, three blocks away, or available via cell phone (but not in person).

The issue of "immediate availability" is one of patient safety; for example, if the patient has an adverse reaction to an injection, or passes out during a routine venipuncture, the physician must be immediately available to provide care to the patient.