

Long-Term Care Survey Alert

Survey Tip: Know When To Do A Pre-Exit

Hint: Don't save the worst for last.

A pre-exit interview can help turn around a survey heading in the wrong direction. When the surveyors' concerns rise to "actual harm," arrange a private discussion with the survey team leader, the director of nursing, administrator and medical director, suggested **Harold Bob, MD, CMD**, in comments at the recent **American Medical Directors Association** annual meeting in Dallas. The pre-exit approach avoids an exit rife with conflict. And it leaves the process open and helps you focus on whether there was a deficiency of care--and, perhaps more importantly, the scope and severity, he said.