

## Long-Term Care Survey Alert

### Risk Management: FACILITIES GET LIABILITY INSURANCE BREAK FOR MATTRESS SYSTEM

A new campaign claims that a highly touted new mattress and treatment system appears to be appealing to residents and liability insurers alike.

Because of its beneficial effect on pressure sores, the use of a specially designed mattress, coupled with a treatment program of special salves and ointments, can reduce the cost of nursing home liability insurance, according to **Bentley Lipscomb**, director of the Florida **AARP**, the St. Petersburg Times reports. AARP is not receiving any financial gain from its advocacy of the program, according to Lipscomb.

A pilot program at **Marriott** facilities and **Delta** nursing homes found that the system dramatically reduced the number of bedsores, according to Tempur-Med, manufacturer of the mattresses. Two insurance companies, **Marsh USA** and **Provider Alliance**, will discount policies for nursing homes that use the system.