

Part B Insider (Multispecialty) Coding Alert

More Revenue Booster Tips

Are you billing for these 2 money-generating services?

- The -Welcome To Medicare- exam -offers significant revenue,- says **Ron Nelson**, president of **Health Services Associates** in Fremont, MI. You should teach your physicians how to complete this exam, and set up systems to identify eligible patients.

- Set up systems to document your management of chronic diseases for the Physician Quality Reporting Initiative (PQRI) and forthcoming pay-for-performance programs, Nelson urges.